

Headline numbers in-line, operating earnings down y/y due to oneoffs

Kontron today publishes full year numbers that are a bit tough to benchmark due to partial sale of the IT service business and some changes in the reporting. However, the "old" Kontron achieved revenues of EUR 1,484m and an operating EBITDA of EUR 150m, which is bang in line with the guidance given throughout the year. The book gain from the sale was at EUR 189.9m, exceeding the "at least EUR 160m" number that have been guided in January 2023. Also, the dividend of 1 EUR for 2022 was confirmed. Kontron changed its guidance policy and now guides on net income level (was EBITDA), expecting EUR 66m for 2023, in line with previous statements. We have a buy rating on the share, PT EUR 28.

Kontron AG (EURm)	2021	Actual 2022	yoy (%)	Pa 2022	reto Delta (%)
Revenues	1,342	1,483	11	1,527	-2.8
IT Services IoT Solutions Europe IoT Solutions America Internal revenues	577 814 115 -165	625 908 147 -196	8 12 27 19		
EBITDA (before one-offs) margin	126 9.4%	150 10.1%	19 72 bps	144 9.4%	4.6
IT Services IoT Solutions Europe IoT Solutions America	60 67 -1	95 58 -3	57 -13 99		

More first insights from the report:

- We note that EBITDA for all continuing operations were down yoy. For IoT solutions Europe, it was down 13% to EUR 58m, IoT Solutions America remained in the red despite good topline growth.
- For both IoT solutions segments, this was due to "one-off effects and impairments", according to the fiscal year report. It might be that Kontron did some "kitchen sinking" after the departure of the former CFO and the announced change of the segment reporting.
- Also, EBITDA from continuing operations in IT Services were down 40% from EUR 24.0m to EUR 14.4m. This was due to one-off costs from
 the "focus" divestment, especially additional legal and consulting costs as well as salary bonuses.
- The order book in the IoT areas rose to EUR 1,459m in the 2022 financial year (2021: EUR 1,160 m), which corresponds to a book-to-bill
 of 1.28.
- There will be an analyst call at 9 a.m.

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Huddly	1,188,823	0.56%	
Par eto Bank	14,732,232	21.09%	
Pexip Holding	732,095	0.70%	
Spar ebank 1 Nor d-Nor ge	5,012,452	4.99%	
Spar ebank 1 SM N	2,800,224	2.16%	
Spar ebank 1 SR-Bank	2,406,375	0.94%	
SpareBank 1 Østfold Akershus	1,237,140	9.99%	
Spar eBank 1 Østlandet	5,772,206	5.44%	
Spar ebanken Mør e	566,833	1.15%	
Spar ebanken Sør	333,149	0.80%	
Spar ebanken Vest	7,801,795	7.11%	
NEXT Biometrics	700,000	0.76%	
Spar of ank 1 Sar act Mor ac	2 746 620	4 25%	

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Company	Analyst holdings*	Total holdings	
***		950	
Adevinta	0		
Aker ASA	500	2,288	
Aker BP	0	9,713	
Aker Horizons	0	170,767	
Aker Solutions	0	1,388	
A M SC A SA	0	3,600	
Aprila Bank ASA	0	22,675	
AURELIUS Equity Opportunities	0	500	
Austevoll Seaf ood	0	3,548	
Awilco LNG	0	30,000	
Belships	0	40,000	
BioInvent	0	15,000	
Bonheur	0	30,350	
Borregaard ASA	0	518	
Bouvet	0	980	
BW Ener gy	0	94,381	
BW Of f shore	0	4,900	
Cool Company	0	5,000	
DNB	0	33,084	
DNO	0	71,391	
Edda Wind	0	5,000	
Elkem	0	29,520	
Elmer a Group A SA	0	37,305	
Embracer Group	0	8,600	
Equinor	0	1,616	
Europris	0	17.745	
Flex LNG	0	895	
Frontline	0	8,000	
Gaming Innovation Group	0	25,000	
Gjensidige For sikring	519	1,960	

Company	Analyst holdings*	Total holdings
Grieg Seaf ood	0	13,491
Haf nia Ltd.	0	125.220
Huddly	0	1,188,823
HydrogenPro	0	34,922
International Petroleum Corp	0	5,511
Kahoot	0	36,118
Kambi Groupplc	0	430
Kitron	0	2,314
Komplett ASA	0	21,754
Komplett Bank	0	153,800
Kongsber g Gr uppen	0	500
Lea bank	0	16,355
Ler øy Seaf ood Group	0	38,951
Media and Games Invest	0	5,000
Meltwater	0	24,000
Mowi Multitude	0	2,742 2,443
NEXT Biometrics	0	700,000
Nor Am Drilling	0	6.883
NORBIT ASA	0	1,706
Nor dic Semi conductor	0	12,305
Noreco	0	1,000
Norsk Hydro	0	80,711
Norske Skog	0	83,449
Odfjell Drilling	0	2,081
Okeanis Eco Tankers	0	290
Or kla	0	8,526
Panor o Ener gy	0	14,733
Par eto Bank	0	761,886
PetroTal	0	74,000
Pexip Holding	0	732,095
Protector Forsikring	0	7,300
PyrumInnovations	0	100
Quantaf uel	0	23,665
REC Silicon	0	32,539
Sal M ar	0	3,724
Sandnes Spar ebank	0	2,500
Scatec	0	20,129
Seadrill Ltd	0	10,300
SignUp Software	0	1,264
Solstad Of f shor e Spar ebank 1 Nor d-Nor ge	0 725	107,500 6,775
Spar ebank 1 SMN	0	9,421
Spar ebank 1 SR-Bank	0	8,545
Spar eBank 1 Østlandet	1.100	11,100
Spar ebanken Mør e	0	1,080
Spar ebanken Sør	0	15,840
Spar ebanken Vest	0	3,494
Stolt-Nielsen	0	3,800
Stor ebr and	100	3,110
Storytel	0	5,390
Subsea 7	0	21,470
Teekay Tankers	0	208
T el enor	0	3,004
TGS	0	10,830
Transocean	0	10,000
Valaris	0	3,000
Vestas Wind Systems	0	1,235
Vow	0	3,281
Vår Energi	0	82,479
Webstep	0	2,000
Wilh. Wilhelmsen Holding Yara	0	229 16,014
Yara Zaptec	0	6,200
AAC Clyde Space	0	52.700
nno organ apane	0	52,700

This overview is updated monthly (last updated 16.03.2023).

 $^{^*} Analyst \ holdings refers to position sheld by \ the \ Pareto \ Securities AS \ analyst \ covering \ the \ company \ analyst \ covering \ analyst \ covering \ the \ company \ analyst \ coveri$

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Aker Offshore Wind
Aker shus Energi Varme AS
Alva Industries AS American Shipping Company

B2Holding AS Bekk og Strøm AS, SV Vattenkraf t AB Benchmark Holdings

BioInvent

BioInvent
Bluewater Holding
Bor r Drilling
Brooge Petroleum and Gas
BWLPG
Cabonline Group Holding AB
Cadeler
CCSFinansiering AS
CERAFILTEC
Cloudber ry Clean Ener gy
COOL Company
DNO

DNO

EdR Certified Origin Physical Gold Plc Endur ASA

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Haf nia Ltd.
Haf slund Eco
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HydrogenPro
Ice Group
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Kraft Bank

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Magnora Maha Energy

Memmo Family

Mime Petroleum

Multitude SE Nor Am Drilling

Nor Am Drilling
Nor dic Unmanned
Nor eco
Nor landia Health & Care Group
Nor sa Atlantic
Nor ske Skog
Nor ther n Ocean
Okea AS
Pandion Ener gy

Pandi on Ener gy

Par eto Bank

PHM Group Holding Holding

Polight ASA Proximar Seafood

Pryme Pul Pac AB

Qred Holding Salmon Evolution

Salmon Evolution
Scala Eiendom
Schletter International B.V
Seacr est Petroleo Ber mude
Shamar an Petroleum
Skandia GreenPower
Skandia GreenPower
Skandia Kupply AS
Tierklinik Hof heim GbR
Tise AS
Trander energi AS

Trønderenergi AS Vantage Drilling International Vestby Logistikk Holding

Viking Venture 27 AS

Viking Venture 28 AS Waldorf Production Ltd

Waste Plastic Upcycling

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Buv Hold Sell	24% 4%
Distribution of recommendations (transactions*)	
Recommendation	% distribution
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Hold	9%
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% distribution